



# **MANAGEMENT FIRST DEGREE STUDIES**

**PROFILE: GENERAL | DEGREE: BACHELOR | PROGRAM FOR 2023/2024 INTAKE: 2023/2024** 



## **FULL-TIME STUDIES**

**3-year studies – 6 semesters** 

**TOTAL NUMBER OF HOURS AND ECTS** 

ECTS credits: 180 No. of hours: 2280

FORM OF CREDIT: E – Exam, ZO – Graded credit, Z – Non-graded credit

COURSE TITLE	SEMESTER I FULL-TIME STUDIES					
<ul> <li>Introduction Module:</li> <li>Introduction to Vistula University</li> <li>OHS training;</li> <li>Library training;</li> <li>Business etiquette;</li> <li>Introduction to Intercultural Communication</li> </ul>	2				ZO (+ 60h e-learning)	
Introduction to Management	8	30	30		E/ZO	
Introduction to Economics	7	30	30		E/ZO	
Foreign Language I	4		30 (+ 30h e-learning)		ZO (+ 60h e-learning)	
Skills for Business: Communication	3		30		ZO	
ICT in Business	2				ZO (+ 30h e-learning)	
Cultural determinants of business	2			30	ZO	
Intellectual property protection	2	15			ZO	
	TOTAL: 30	TOTAL: 75	TOTAL: 120	TOTAL: 30		

COURSE TITLE	SEMESTER II						
	FULL-TIME STUDIES						
	ECTS	Lecture	Practical classes (eg. workshop)	Seminar	Form of credit		
Quantitative Methods in Business	5	30	30		E/ZO		
Introduction to Finance and Accounting	5	30		10	E/ZO		
People and Organisation	6	45			ZO		
Foreign Language II	4		30 (+ 30h e-learning)		E/ZO (+ 60h e-learning)		
Introduction to project management	3			30	ZO		
Skills for Business: Communication 2	3			30	ZO		
Microeconomics	4	30	30		E/ZO		
	TOTAL: 30	TOTAL: 135	TOTAL: 90	TOTAL: 70			

COURSE TITLE	SEMESTER III					
	FULL-TIME STUDIES					
	ECTS	Lecture	Practical classes (eg. workshop)	Seminar	Form of credit	
Management Methods and Techniques	6	30		30	E	
Human Resources Management	6	30	30		E/ZO	
Marketing research	4	30	0	30	E/ZO	
Marketing	4	30	30		Z0/Z0	
Corporate finance and Accounting	3	30	15		E/ZO	
Statistical methods in management	3	30		30	E/ZO	
Quality management	2		30	20	Z0/Z0	
Skills for Business: Teamworking 1	2			30	ZO	
Physical education			30		ZO	
	TOTAL: 30	TOTAL: 180	TOTAL: 135	TOTAL: 40		

COURSE TITLE		SEMESTER IV						
	Ĺ	FULL-TIME STUDIES						
	ECTS	Lecture	Practical classes (eg. workshop)	Seminar	Form of credit			
Elective subject from the University-Wide offer	3				ZO			
Economic Enviroment in Business	3	30		30	E/ZO			
Research Methods	2	15			ZO			
Introduction to logistics	2	30			ZO			
Business Law	2			30	E			
Skills for Business: Teamworking 2	2			30	ZO			
Contracts in business	1			30	ZO			
Physical education			30		Z			
E SPECIALIZATIONS TO CHOOSE								
SPECIALIZTION Human Resource Management								
Recruitment, Selection and Onboarding	5			30	ZO			
Motivation systems	5			30	ZO			
Knowledge Management	5			30	ZO			
SPECIALIZTION Marketing and Sales								
Marketing Management	5			30	ZO			
Marketing Communication	5			30	ZO			
Knowledge Management	5			30	ZO			

COURSE TITLE	SEMESTER IV					
	FULL-TIME STUDIES					
	ECTS	Lecture	Practical classes (eg. workshop)	Seminar	Form of credit	
SPECIALIZTION Business Management						
Small Company and Start-up Management	5			30	ZO	
Change and Innovations Management	5			30	ZO	
Knowledge Management	5			30	ZO	
SPECIALIZTION Project Management in Organisation						
Trends in Project Management	5			30	ZO	
PMI Methodology I	5			30	ZO	
Project Knowledge Management					Z0	
	TOTAL: 75	TOTAL: 75	TOTAL: 30	TOTAL: 450		

	SEMESTER V						
COURSE TITLE	FULL-TIME STUDIES						
	ECTS	Lecture	Practical classes (eg. workshop)	Seminar	Form of credit		
Diploma Seminar I	5				ZO		
Elective subject from the University-Wide offer	3	30			ZO		
Strategy game: business management	2		45		Z0		
Entrepreneurship. Entrepreneurship training	2	15		30	E/ZO		
Supply Chains Management	2	15	30		E/ZO		
Skills for Business: Life Long Learning	2			30	Z0		
<b>圖</b> SPECIALIZATIONS TO CHOOSE							
SPECIALIZTION Human Resource Management							
Employee Development	5			30	Z0		
Performance Appraisal System	5			30	Z0		
Business psychology	5			30	Z0		
SPECIALIZTION Marketing and Sales							
Sales Management	5			30	Z0		
Sales Techniques	5			30	ZO		
Business psychology	5			30	ZO		
SPECIALIZTION Business Management							
Practical Issues of Management	5			30	ZO		
Leadership in Organisation	5			30	ZO		
Business psychology	5			30	Z0		

COURSE TITLE	SEMESTER V					
	FULL-TIME STUDIES					
	ECTS	Lecture	Practical classes (eg. workshop)	Seminar	Form of credit	
SPECIALIZTION Project Management in Organisation						
PMI Methodology II	5			30	ZO	
Agile Project Management	5			30	ZO	
Project Management Psychology	5			30	ZO	
	TOTAL: 76	TOTAL: 60	TOTAL: 75	TOTAL: 420		

COURSE TITLE	SEMESTER VI					
	FULL-TIME STUDIES					
	ECTS	Lecture	Practical classes (eg. workshop)	Seminar	Form of credit	
Diploma Seminar II	10				E	
Business Policy and Strategy	3	30	30		ZO	
Elective subject from the University-Wide offer	3	30			ZO	
Elective subject from the University-Wide offer	3	30			ZO	
Elective subject from the University-Wide offer	3	30			ZO	
Sustainable management	1	15			ZO	
Elective subject from the University-Wide offer	3	30			ZO	
Ethical and Sustainable Business	2	30		30	ZO	
Skills for Business: Work-Life Balance	1			30	ZO	
	TOTAL: 29	TOTAL: 195	TOTAL: 30	TOTAL: 60		



**Vistula University** University of global opportunities



vistula.edu.pl